



Job Title	Coach
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Location	TBC
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Reporting to	State Manager
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Purpose	<ul style="list-style-type: none"> • To lead the delivery of Bluearth programs to participants and guide those undertaking our Professional Learning Program (PLP) • To create awareness, interest and understanding of Bluearth Foundation, its people and programs. • To support the sale of the program/process through the maintenance and delivery of high quality programs, excellent working relationships and effective stakeholder management
Key Accountabilities	<ul style="list-style-type: none"> • Provide on-the-job training and ongoing support to clients (i.e. Teachers) • Increase awareness of Bluearth Foundation through various channels in identified region, identifying and developing opportunities to sell program to existing and new clients • Interfaces between organisation and client (i.e Schools), identifying, developing and sustaining strong professional relationships and appropriate partnerships that assist in the achievement of Bluearth goals • Proactively support knowledge management, sharing information and expertise, working in partnership with colleagues, contractors and external parties • Remains aware of market, legislative and political changes; acting as change agent, leading change initiatives with the relevant stakeholders; influencing behaviour and driving business engagement as required • Manage, administrate and maintain accurate and up to date records in relation to the delivery of the Bluearth program; including training, contacts and sales information • Continue own personal development; maintaining up to date relevant qualifications / certificates

	<p>and knowledge base & skills to enable the provision of first class training support and guidance to clients</p> <ul style="list-style-type: none"> • Attend and actively participate in designated in-service training programs • Actively support training and development of new and existing staff • Comply with organisational policy, procedures, governance and relevant legislation; promoting a safe and supportive working environment • Deliver continuous improvement, contributing to program review and development
<p>Competencies required for the position</p>	<ul style="list-style-type: none"> • Able to engage, motivate and inspire others; customers, potential customers and colleagues • Reinforce a culture that values all people, productive behaviour, team working and knowledge sharing • Ability to think strategically and make decisions • Able to build positive and effective working relationships at all levels, internally and externally • Analytical thinking and creative problem solving. • Demonstrate effective communication skills (written and verbal), ability to effectively translate, champion and market initiatives • Self motivated and results orientated • Positive, proactive and pragmatic approach • Diplomatic and discrete • Ability to plan, manage and execute work load within agreed frames of reference • Able to work effectively alone (remotely) as well as part of a team
<p>Experience preferred for the role</p>	<ul style="list-style-type: none"> • Graduate Diploma of Education, major in Physical Education, Human Movement, Sports Science or equivalent • Relevant experience in the delivery of physical activity programs in school settings • Minimum 2 years experience coaching / teaching to range of audiences • Good understanding of 'Not for Profit' Sector in Australia • Good understanding of education system both Government and non



	<ul style="list-style-type: none">• Proven track record in delivering operational plans on time, within budget and to quality standards• IT competent- MS Office suite• Coaching and facilitation skills
Other requirements	<ul style="list-style-type: none">• Drivers license• Be prepared to travel (drive) to client sites (Schools)• Passionate about health, fitness and wellbeing - own and others